

# MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION NEW YORK

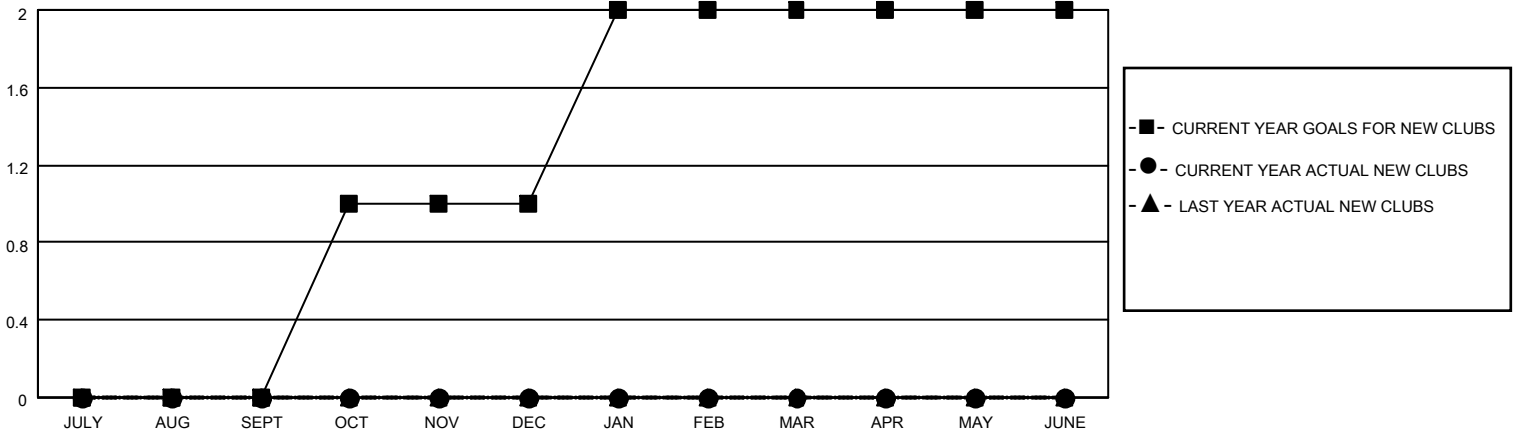
District 20 W

Results as of: 7/31/2020

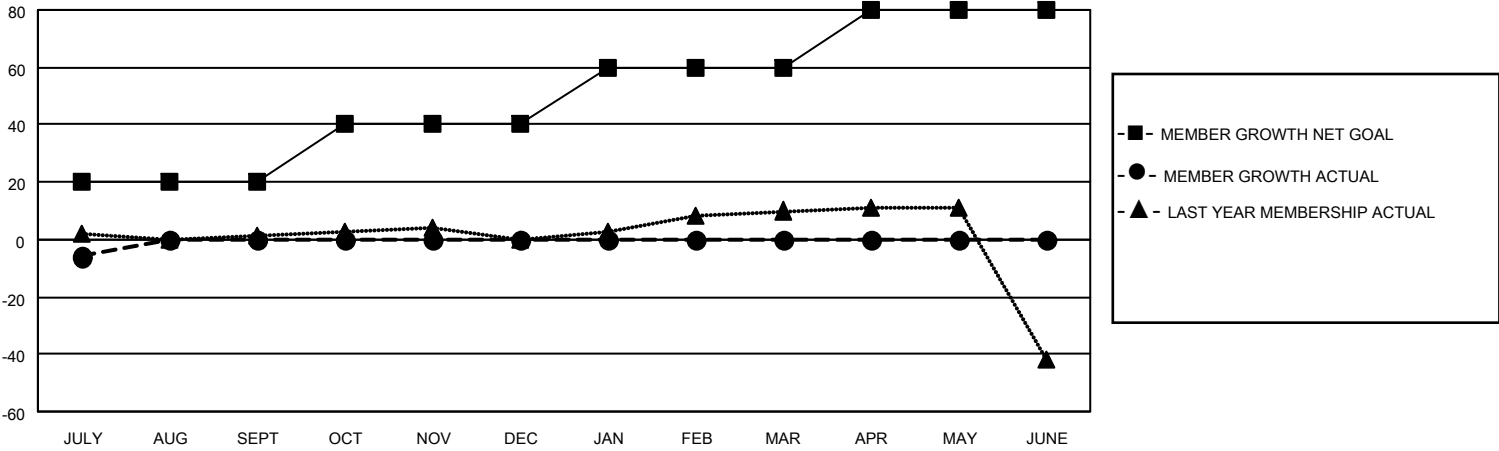
| Clubs                 |               |           |               |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 |               |           |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT         | 0             | 0         | 0             |
| OCT/NOV/DEC           | 1             | 0         | 0             |
| JAN/FEB/MAR           | 1             | 0         | 0             |
| APR/MAY/JUNE          | 0             | 0         | 0             |

| Members               |                        |                      |   |
|-----------------------|------------------------|----------------------|---|
| RESULTS FOR 2020-2021 |                        |                      |   |
| QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL<br>(including transfers) |
| JULY/AUG/SEPT         | 20                     | 8                    | 6   |
| OCT/NOV/DEC           | 20                     | 0                    | 0   |
| JAN/FEB/MAR           | 20                     | 0                    | 0   |
| APR/MAY/JUNE          | 20                     | 0                    | 0   |

**GOALS AND ACTUAL NEW CLUBS CUMULATIVE**



**GOALS AND ACTUAL MEMBERS CUMULATIVE**



|   |   |  |                |   |       |   |              |          |  |  |                           |     |                                 |     |
|---|---|--|----------------|---|-------|---|--------------|----------|--|--|---------------------------|-----|---------------------------------|-----|
| DROPPED CLUBS: 0  | 0 CLUBS OF 52 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE            972 (66.99%)</p> <p>FEMALE         479 (33.01%)</p> |                |   |       |   |              |          |  |  |                           |     |                                 |     |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>DECEASED</td><td style="text-align: right;">2</td></tr> <tr><td>CLUB CANCELLED</td><td style="text-align: right;">0</td></tr> <tr><td>OTHER</td><td style="text-align: right;">4</td></tr> <tr style="border-top: 1px solid black;"><td><b>TOTAL</b></td><td style="text-align: right;"><b>6</b></td></tr> </table> | DECEASED                                  | 2  | CLUB CANCELLED | 0 | OTHER | 4 | <b>TOTAL</b> | <b>6</b> | <p><a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a></p> | <table style="width: 100%; border-collapse: collapse;"> <tr><td>TOTAL FAMILY UNIT MEMBERS</td><td style="text-align: right;">332</td></tr> <tr><td>FAMILY MEMBERS PAYING HALF DUES</td><td style="text-align: right;">170</td></tr> </table> | TOTAL FAMILY UNIT MEMBERS | 332 | FAMILY MEMBERS PAYING HALF DUES | 170 |
| DECEASED  | 2   |  |                |   |       |   |              |          |  |  |                           |     |                                 |     |
| CLUB CANCELLED  | 0   |  |                |   |       |   |              |          |  |  |                           |     |                                 |     |
| OTHER   | 4   |  |                |   |       |   |              |          |  |  |                           |     |                                 |     |
| <b>TOTAL</b>  | <b>6</b>                                  |  |                |   |       |   |              |          |  |  |                           |     |                                 |     |
| TOTAL FAMILY UNIT MEMBERS   | 332                                       |  |                |   |       |   |              |          |  |  |                           |     |                                 |     |
| FAMILY MEMBERS PAYING HALF DUES   | 170                                       |  |                |   |       |   |              |          |  |  |                           |     |                                 |     |